

JOST

ROCKINGER

MITARBEITER INFO

Information for Employees of JOST and Rockinger

April 2001

Dear Members of Staff,



Since the beginning of this month, ROCKINGER, a company with a long tradition, has officially been a member of the JOST Group. This merger will enable us to occupy an even stronger position in the truck and trailer market than we already held before. ROCKINGER's superior quality trailer couplings and products for the agricultural sector ideally complement the existing JOST product range. So, from now on, there are going to be two brands within the JOST Group – JOST and ROCKINGER. In addition to the approx. 1,200 JOST employees worldwide, there will be about 200 more ROCKINGER staff at the two sites in Munich and Wechmar. The purpose of this brochure is to give all our staff some details about our corporation and its products as a result of the fusion.

May we take this opportunity of introducing you to Mr Rainer W. Standfuß, who has taken over the position of Managing Director of ROCKINGER. In this capacity, Mr Standfuß will also be responsible for coordinating the partnership between Messrs. JOST and ROCKINGER. Mr Malisch is to double as Mr Standfuß' advisor in addition to his role as Director of ROCKINGER Vertriebs GmbH (sales organisation for Germany and Poland, excluding OEM's). We are particularly pleased that Dr. Georg Rockinger will continue to act as our consultant. We feel sure that teaming up together was the right decision for all of us and we are looking forward to a constructive cooperation based on trust.



Lars Brorsen

JOST – A brief company history

The history of JOST goes back more than 50 years. Initially a family business producing ball bearing turntables, the expansion of the JOST range of products kept pace with the rapid changes taking place in commercial vehicle engineering. What started out as a family affair is now a global concern, and JOST products are amongst the most frequently used components in the truck and trailer sector today. All the major manufacturers place their trust in JOST products.

A few cornerstones:

- 1952 Factory was established in Neu-Isenburg, near Frankfurt, for manufacturing ball bearing turntables
- 1956 Production of fifth wheel couplings was introduced
- 1981 Newly erected plant at Wolframs-Eschenbach, Bavaria, took up production of landing gear
- 1991 Product range extended to include container technology and intermodal systems
- 1998 Factory 2000 for fifth wheel couplings and king pins was completed in Neu-Isenburg
- 2000 New equipment installed in Wolframs-Eschenbach for production of MODUL landing gear.

ROCKINGER — A brief company history

Since it was established by Johann Rockinger, a master blacksmith, in 1875, ROCKINGER has been largely responsible for the technical development of trailer couplings and its brand name has become synonymous with the highest product standards in this domain.

An excerpt:

- 1875 Company founded by Johann Rockinger.
- 1927 "Safety coupling for lorries with trailers", the first fully automatic ROCKINGER trailer coupling, was developed.
- 1973 Towing devices/trailer couplings for agriculture and forestry were added to manufacturing programme.
- 1985 Company moved to new location north of Munich.
- 1991 Eastern Europe's leading producer of trailer couplings, ROCKINGER GmbH Wechmar, was taken over.

JOST

The name stands for excellence — worldwide

All the major manufacturers of commercial vehicles have been JOST customers for many years. However, this trust is not a case of pure coincidence. The high standard of products and services expected of JOST has to be proved over and over again.

King pins

In an emergency, this small part must be able to support the entire towing vehicle. Only the best materials are used in its production.



DH 200

The new lifting mechanism is even available in a fully pneumatic specification. User-friendly developments such as these safeguard our strong position on the market.



Landing gear M.O.D.U.L

Since the beginning of 2000, the Modul is manufactured on the latest, computer controlled production equipment in Wolframs-Eschenbach.

JSK SL

The new slider ensures flexibility in modern transport fleets and more efficiency in roll-on, roll-off traffic.

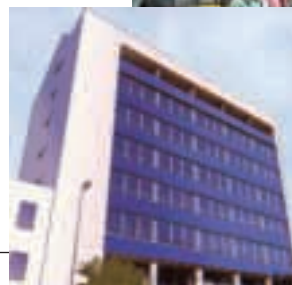
The JOST product range at a glance

- Fifth wheels couplings and mounting plates
- King pins
- Telescopic landing gear
- Ball bearing turntables/slewing rings
- Hubodometer
- Components for combined transport and container technology
- Trailer couplings



JSK 37

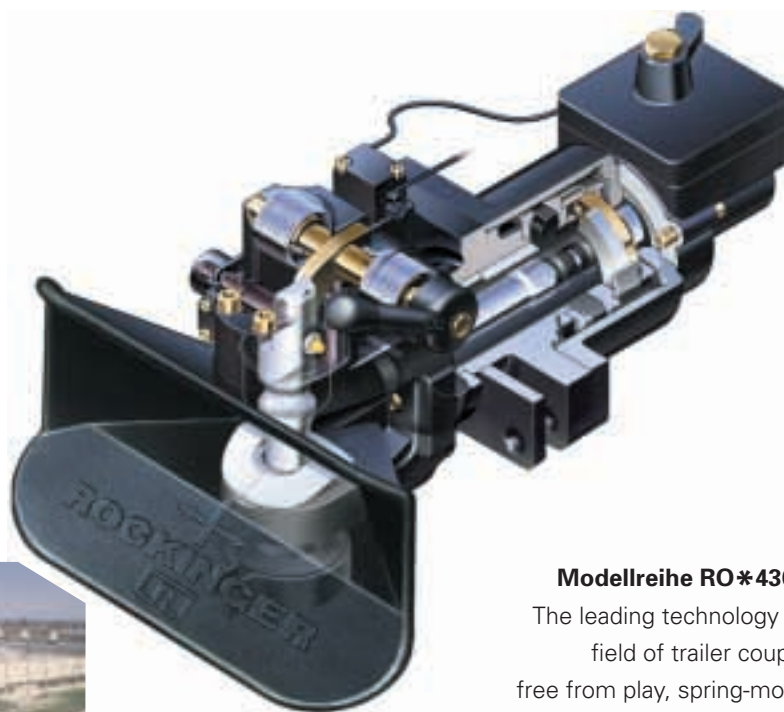
In Neu-Isenburg the whole bandwidth of the fifth wheel programme is manufactured on high-performance production equipment.





A good connection — for 125 years

There is hardly a manufacturer in the commercial vehicle sector who can look back on a longer history than ROCKINGER. Throughout this long period, thanks to its innovative products, ROCKINGER has continued to set new standards in a constantly evolving market.



Modellreihe RO*430/530

The leading technology in the field of trailer couplings: free from play, spring-mounted and damped.



The ROCKINGER product range at a glance

- Trailer couplings
- Towing devices for agriculture and forestry
- Hook-type hitching mechanisms
- VARIOBLOC — the multifunctional interface
- Towing eyes + accessories
- Fifth wheel couplings

Baureihe RO*610/650/670

The distinctive features of the fifth wheel are its high quality and high level of functionality.

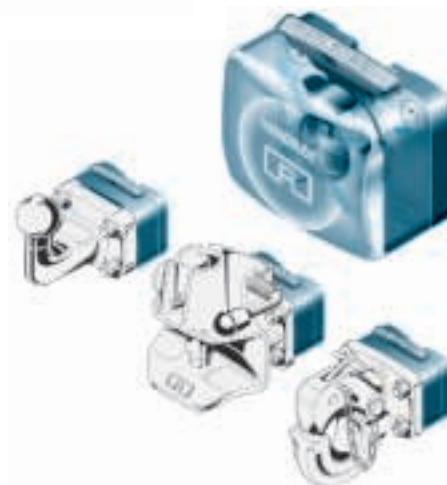


VARIOBLOC

The multifunctional interface for more flexibility with trailer transport.

Modellreihe RO*860

Towing devices for all manner of purposes in agricultural and forestry have been part of ROCKINGER's product range since 1973.



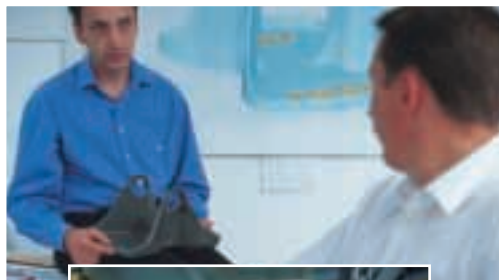
Know-how that speaks for us

It is only thanks to our excellent staff that we at JOST and ROCKINGER have been able to guarantee such high standards. Well trained, motivated employees safeguard our success. Our partnership will enable us to learn from each other, while strengthening and promoting our position on the market for future prosperity.



From the development stage to marketing

Our customers' contentment is what we focus on in all our undertakings. This means that all the different departments of the company have to work hand in hand to guarantee and strive to perfect the quality of both our products and our service by means of a continual process of optimisation.



Our staff

JOST employees	
Neu-Isenburg (incl. Kassel)	400
Wolframs-Eschenbach	200
Europe (incl. Germany)	800
North America	100
South America	100
Asia	100
Australia	50
Africa	50
ROCKINGER employees	
Munich	130
Wechmar	60

Also performing on the international stage

ROCKINGER products are in use throughout the world. JOST has a total of 16 distribution and production plants scattered over all five continents. They safeguard our future.



**More information in the Internet:
www.JOST-World.com and
www.ROCKINGER.JOST-World.com**